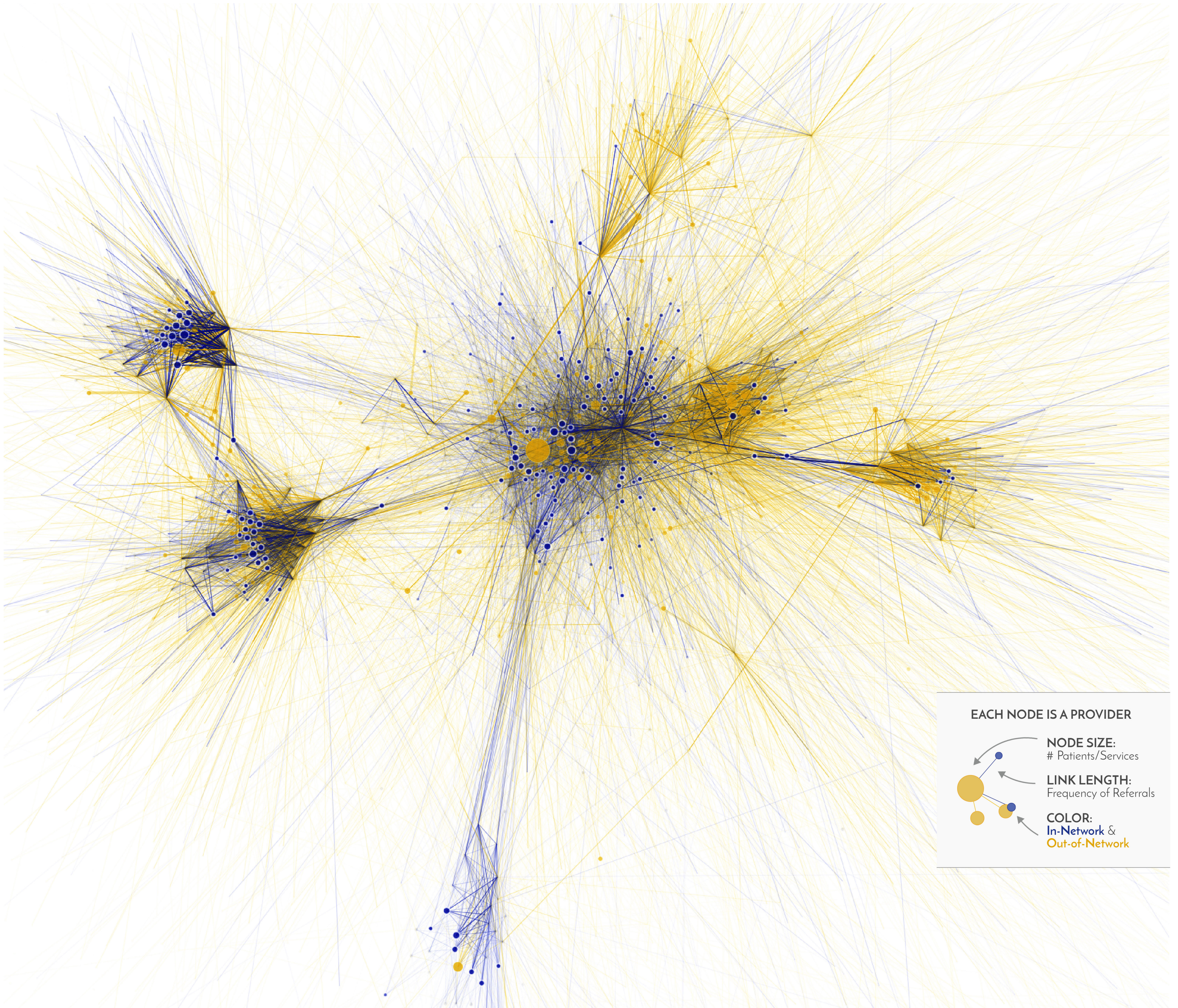


REFERRAL NETWORKS

LOOKING FOR OPTIMIZATION OPPORTUNITIES



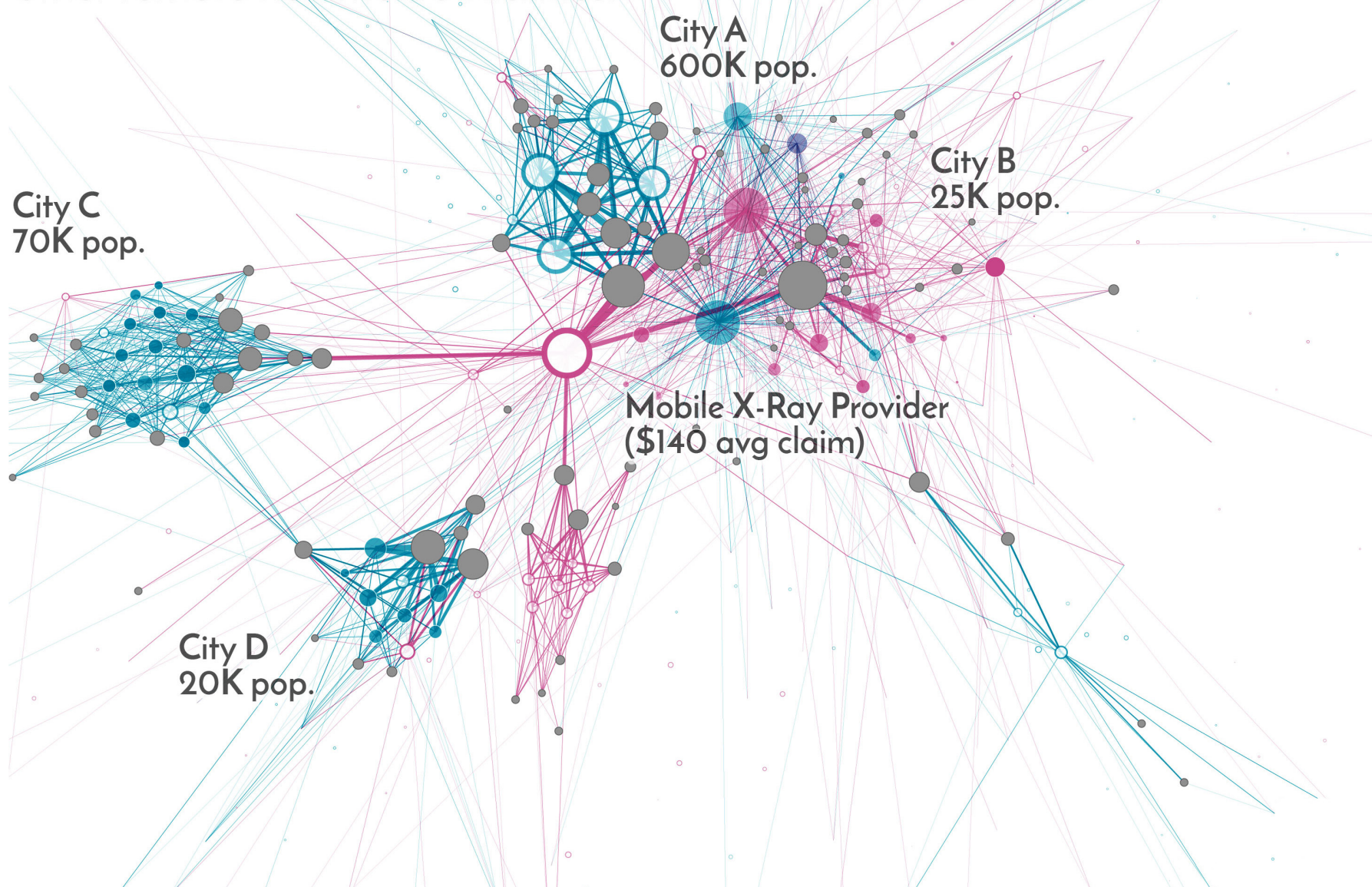
EACH NODE IS A PROVIDER

- NODE SIZE:** # Patients/Services
- LINK LENGTH:** Frequency of Referrals
- COLOR:** In-Network & Out-of-Network

PROCEDURE BREAKOUTS

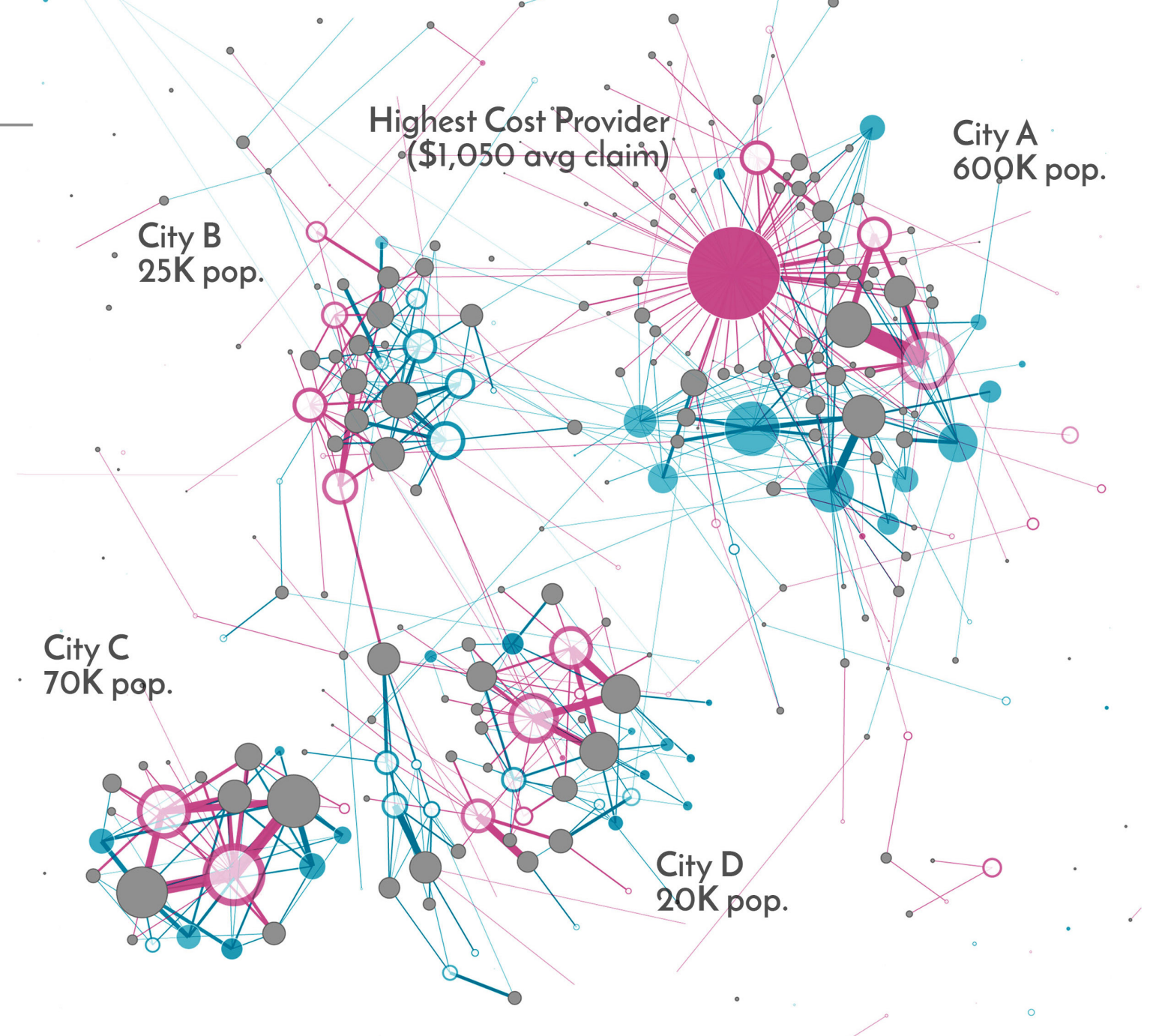
X-RAY REFERRALS

A diagram of all x-ray referrals across the network in a single year. Referrals cluster by region, but are disrupted by a high cost out-of-network mobile imaging provider that connects to all regions in the network. The service provider occupies a service gap that is not offered in-network: conducting x-rays in home care, hospice, and other remote healthcare facilities.



MRI REFERRALS

A diagram of all MRIs ordered across the network in a single year. This set of services have significant variation in cost and in-network composition across different regions.



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